

Senior National Sales Director - Julia Burnett

Julia Burnett began her MK business 11 years ago, b/c she loved great skin care and loved the idea of getting a 50% discount and maybe selling to a few family and friends. She had a business background in economics & finance and so viewed it as a great "personal" economic decision.

She quickly fell in love with the philosophy of the company - God 1st, Family 2nd, Career 3rd - even though she was not living those values in that order at the time. She also admired how the women in Mary Kay seemed GENUINELY excited for the accomplishments of others - something she had never experienced in the corporate world.

She debuted as a Sales Director just 7 months after beginning her business & in her 1st year earned all 3 new director promotions, including was named #1 Head of the Class out of a class of 400 Directors in the nation.

She has led her unit to the Circle of Excellence twice, she has traveled all over the world paid for by Mary Kay (including Monaco, Rome, Japan, Alaska, & Germany & will travel to China this fall), has earned diamond rings & countless pink Cadillacs.

But what she values most about her Mary Kay Career is the ability to be a "work from home mom" with her husband & three children under 6, to mentor women to reach their potential, & to financially give back to the community.

The Revolution Area's goals this year include breaking a record and achieving Inner Circle National Area status their very first year and debuting five new National Areas in the next two years.

Her highest commission check for ONE month has been over \$24,000.

As a SALES DIRECTOR

Deans List #1 October 2003

2 TOP Trips 2009 and 2012

Half -Million or Above 5 times-

\$500k 2007; 550k 2008; 650k 2009; \$500k 2011; \$650k 2012

5 Cadillacs

Monthly **Miss Go Give** Nominee 2013